

Date: 18 June  
Time: 09.00–16.00  
Venue: Rådhusgaten 25, Oslo  
Members: NOK 6,900  
Others: NOK 8,900

*Price includes coffee breaks, lunch, course material and signed course certificate.*

# SHIP FINANCE IN ONE DAY

## PERSPECTIVES & KEY ELEMENTS - PRACTICAL EXERCISES

### OBJECTIVE

The purpose of this 1 day course is to give the participants knowledge and understanding of ship finance. How do shipping companies manage capital and finance ships? The high risks and values involved when operating ships are reflected by complex financing schemes and loan agreements with extensive covenants.

We introduce the shipping segments, the banks and key elements as Character, Capacity and Capital. We also perform asset valuations and cash flow analysis under Voyage & Time Charter Parties.

### TOPICS TO BE DISCUSSED

- Ship segments
- Shipping banks
- Guarantee Institutions
- Micro & Macro Perspectives
- Cash Flow Analysis
- The 3 Cs – Character, Capacity & Capital
- Risks & Liabilities
- Practical Case Work
- Discussion

### TARGET GROUP

The target group for this course is all employees in the shipping industry, those working in related industries, as well as those taking an interest in shipping, eager to understand the financing aspect of shipping.

We aim to develop an understanding of ship finance & core commercial demands as well as lenders requiring Environmental and Social Governance (ESG) by shipowners and operators.

This knowledge is valuable for a variety of employees, whether you work within ship management, chartering, finance & accounting, or other functions within the maritime industry cluster, such as classification, banking, P&I, / H&M-insurance, etcetera.

### SHIP FINANCE EXPERT PRESENTS A BUSINESS CASE



#### Ms. Claire K. Eide

Director Client Relationships  
Shipping & Offshore Northern Europe  
BNP Paribas SA, Norway Branch, Oslo

Holding an MSc in Finance from Strathclyde Business School (UK), Claire has worked with shipping and offshore clients and complex financial structures since 2007, first as credit analyst before being appointed relationship manager and then director in January 2022.



### COURSE RESPONSIBLE & LECTURER

**Mr. Tor Erik Jensen** is a legal professional and Assistant Professor at the University of South-Eastern Norway (USN) and visiting lecturer at BI Norwegian Business School and abroad.

### REGISTRATION BY 14 JUNE

*on our website or by email*

[www.shippingoffshorenetwork.no](http://www.shippingoffshorenetwork.no)

[post@shippingoffshorenetwork.no](mailto:post@shippingoffshorenetwork.no)